

# Marquette County *Michigan*

## High-Tech *low-stress*

You'll find:

- Exceptional and affordable land and facilities
- Educated and motivated workforce
- Central location with abundant transportation options
- Tax-free zones, financial incentives, grants and loans
- Cutting-edge technology infrastructure
- Top-notch quality of life
- A place you'll want to call home



**Telkite** Technology Park

# Workforce

Upper Peninsula employees are known for their unparalleled work ethic. Loyalty, determination and creativity has been passed down through the generations from our founding fathers who led the industrial revolution with the mining industry to the innovative high-tech companies located here today.

Today, that work ethic is complemented by the latest training and education, making for reliable, responsible, dedicated and inventive employees. Best of all, Michigan Works! The Jobforce Board makes it easy for you to find the most highly qualified candidates for your positions, with free employee recruitment, testing, screening and training.



## Skilled and Talented

- Top K-12 schools with student test scores that exceed state and national averages
- Exceptional high school graduation rates
- Home to Northern Michigan University (NMU), recently ranked by U.S. News & World Report as one of the best universities in the Midwest
- Technologically savvy, with all of NMU's nearly 10,000 students provided with a laptop computer in a groundbreaking partnership with IBM
- University and business partnerships train students to meet specific needs of employers
- Short distance from Michigan Technological University, one of the nation's leading engineering schools
- Four additional Upper Peninsula universities and colleges create a well-qualified pool of potential employees

*"A lot of people want to live in a community like this—in a smaller town that has good schools, where it's safe, where they can get outside to enjoy various activities, and just be free from traffic and the hustle and bustle of cities. It's a community of diverse professionals, and that's a good community for high-tech."*

*—Matthew Songer, M.D., CEO  
Pioneer Surgical Technology*

# Transportation

Marquette County is located less than 500 miles from the Midwest's major cities. Air passenger and cargo services, rail spurs and networks, overland trucking and access to Great Lakes shipping connect county businesses with key U.S. and global markets.

**Sawyer Airport**, adjacent to Telkite Technology Park, boasts a 12,300-foot runway, FAA contract air traffic control tower, general aviation terminal, and numerous large hangars to accommodate commercial, industrial, corporate and sport aviation tenants. Sawyer offers flights from Northwest Airlink/Mesaba Airlines and regional jet service from American Eagle Airlines. Sawyer's flight schedule includes service to four major Midwestern hubs: Detroit, Minneapolis-St. Paul, Milwaukee, Chicago and intermediate air service to Lansing, Madison, Green Bay and Traverse City. The airport also serves as a shipping hub with quick access to major Midwest, east coast and global destinations.

**The North American Rail System** runs through Marquette County, offering convenient bulk transportation options.

**OTR Shipping** is available through regional and national carriers, with primary highway access via US-41, M-28 and M-94 and easy access to Canada.

**Port Shipping** is available through deep-water ports in Marquette County on Lake Superior and nearby Lake Michigan.



# Commercial Opportunities

## Locations, Locations

Whether it's manufacturing, high-tech, service or retail, Marquette County has a winning location for your business or industry.

### Telkite Technology Park

- 1,100-acre industrial park flourishing on the site of a former Air Force base
- 1.5 million square feet of industrial, aviation, commercial and retail space
- 200-acre master-planned retail, residential & commercial site
- Developable sites available ranging in size from 1 acre to 300 acres
- Tax-free Renaissance Zone and other incentives
- Future home of international high-tech incubator
- Thriving community with occupancy-ready residences, school, golf course & recreation center



## Relocation and Start-up Incentives and Financing

**The Renaissance Zone at Telkite Technology Park**—The park is a tax-free Renaissance Zone, SBA Hub-Zone Qualified, CRA Qualified and eligible for local and state financing programs. Developers also offer creative financing and venture capital to qualified firms.

**The Economic Development Corporation of Marquette County**—Offering a revolving loan fund for economic development projects.

**County of Marquette**—Offering an Intermediary Revolving Loan Program for businesses currently located at, and those interested in relocating to Sawyer.

**State Economic Development Grants**—Government officials have made a priority of assisting entrepreneurial and high-tech businesses in Michigan.

*“Marquette County wasn't just willing to have B3 Computers come to Telkite Technology Park — it rolled out the red carpet for us. The welcome we've received has confirmed time and again that we made the right choice in moving here.”*

*—Bill Carr, CEO  
B3 Computers, Inc.*

## Industrial Parks

- **Highland Development Business and Commercial Park** in Negaunee offers a strategic location off major U.S./State highway and is zoned PUD.
- **Midway Industrial Park** in Negaunee Township is also located off this major corridor and includes 25 acres.
- **Iron Bay Business Park** in Marquette offers a high-tech environment on prime real estate along Lake Superior and offers one and two-acre sites with utilities and restrictive covenants.
- **Ishpeming Industrial Park** is a 40-acre site strategically located for rail and road transportation. An additional 12-acre site in Ishpeming is zoned commercial/industrial.

## Existing Real Estate

- Outstanding and surprisingly affordable retail and office space in charming, historic downtowns
- High-traffic corridor sites suitable for nearly any purpose

*“Companies locating at Telkite Technology Park receive the benefits of being in a tax-free zone, are SBA Hub Zone Qualified, may be eligible for venture capital and financing assistance, reap the cost-savings of affordable real estate and operating costs, and enjoy convenient access to the world via Sawyer International Airport.”*

*—Stewart P. Harrison, Investor  
Telkite Technology Park*

**Northern Initiatives**—One of the leading rural community development financial institutions in the Midwest provides entrepreneurs with advice and financial services.

**Community Financing**—Twelve banks and credit unions in the county are eager to work with relocating and expanding businesses for additional financing needs.



1-888-578-6489

# Quality of Life

## World Class Health Care

Marquette County is home to two hospitals: one federally designated regional medical center, and the other a community hospital. Marquette General Health System, Upper Michigan's Regional Medical Center, is the region's trauma center; and has consistently been among the 100 Most Wired Hospitals and Health Networks in the nation; is a nationwide leader in telemedicine; provides level III neonatal intensive care; and is a teaching hospital. MGHS provides comprehensive care in cardiothoracic surgery and cardiology; neurosurgery and neurology; cancer treatment; state-of-the-art imaging; and a full complement of services as outlined at [www.mgh.org](http://www.mgh.org). Bell Hospital is a community hospital serving western Marquette County with primary care and some specialty services as outlined at [www.bellmemorial.org](http://www.bellmemorial.org). In all, 57 medical specialties are provided in Marquette County by approximately 200 physicians, most of whom have their offices at Peninsula Medical Center in Marquette.



## Top Technology

Marquette County was one of the first in the nation to have broadband service. In 2005, the county became part of a pilot program to equip all households with high-speed Internet access. The City of Marquette and Northern Michigan University are also expanding wireless technology throughout the city and exploring high-tech utility options. Sawyer Airport provides free wireless access to its passengers. Local tech businesses are leading the way in homeland security, computer systems and innovative surgical solutions.

## Active Lifestyles

Marquette County offers a variety of recreational opportunities that few other communities in the country can match. *Bike* magazine named our county one of the five best places to live and ride. There's also exceptional canoeing, kayaking, hiking and skiing, champion spectator sports, world-class ski jumping,



speedskating, cross-country skiing and dogsled competitions. Countywide trail networks, beautiful parks, miles of pristine Lake Superior beaches and community festivals keep our residents, and tourists, healthy and active throughout the year.

## The Best Environment

We have the sites, the incentives, the workforce, the transportation and support that your business needs to not only succeed, but excel. We also know that it's not just about work—it's about life, and how you live it. Marquette County blends the best of small-town life with global networking and marketing.

*You'll find friendly communities where neighbors help each other, children are safe to play outside and there are no traffic jams.*

*You'll find a thriving arts and culture community filled with galleries, plays, concerts and unique shopping. Marquette County is also home to the U.S. National Ski Hall of Fame & Museum and United States Olympic Education Center.*

*You'll find history in action, at our numerous national, state and local museums and in the historic architecture of our homes and downtown districts.*

*And you'll find a high-tech infrastructure and hard-working employees with the education, skill and drive to bring your business to the next level.*

Our award-winning community is founded on an entrepreneurial spirit that lives on today. Nobel Prize winner, aviation pioneers, national bank presidents, world-record breakers, explorers, and famous authors and artists have hailed from Marquette County, making their mark on the history of the world.

**Are you ready to make the move,  
and make your mark?**



from The National Civic League



from Partners for Livable Communities



from Michigan Governor Granholm